



ARTEMA **PLUS**

IMPORT AND EXPORT
&
INTERNATIONAL TRADE AGENCIES





FUELING THE FUTURE.



FUELING THE FUTURE.

THINK
CALCULATE
SOLVE
INITIATE
DELIVER
BRAND



INTRODUCTION **ARTEMA PLUS**

WE ARE A WIDE-RANGING NATURAL RESOURCE AND COMMODITIES TRADING ESTABLISHMENT. THROUGH THE DIVERSITY OF OUR TRADE AND MARKETING BUSINESSES, WE REASONABLY SUPPLY THE COMMODITIES THAT ARE FUNDAMENTAL TO SEA, AIR, AND LAND-TRANSPORT, POWER GENERATION FOR MANUFACTURING, PETROCHEMICALS, AGRICULTURE, AND MODERN RESIDENTIAL HEATING SYSTEMS.





 **SPECIALIZATIONS; EXPERTISE** 



OUR MISSION

ARTEMA PLUS

ARTEMA-PLUS IS COMMITTED TO FURTHERING LIVING STANDARDS BY BRINGING THE PRODUCTS NEEDED TO EXPAND, SUSTAIN, AND IMPROVE THE HUMAN DEVELOPMENT.

WE WORK TO BRING ABOUT LONG-TERM GROWTH AND OPPORTUNITY FOR ALL OUR CUSTOMERS, EMPLOYEES, AND THE NATIONS IN WHICH WE OPERATE.

THROUGH THE VARIETY OF OUR COMMODITIES AND MARKETING BUSINESSES, WE DEPENDABLY SUPPLY THE COMMODITIES THAT ARE VITAL TO THE BUILDING BLOCKS OF LIFE, SUCH AS ESSENTIAL INFRASTRUCTURE LIKE ROADS, AGRICULTURAL EXPANSIONS, AND AFFORDABLE HEATING FUELS, ALL OF WHICH ENABLE THE END BUYERS TO ALTER CONTEMPORARY INDUSTRIAL PROFICIENCY AND FLEXIBILITY; ALL OF THAT THROUGH ACCESS TO AFFORDABLE ENERGY SUPPLIES FROM MULTIPLE SOURCES IN ASIA, EUROPE, AS WELL AS NORTH AND SOUTH AMERICA AT REASONABLE PRICES.

WE INTEND TO FULFILL THESE GOALS BY ESTABLISHING BUSINESS RELATIONS WITH LIKE MINDED FIRMS AND COMPANIES AROUND THE WORLD.





OUR PHILOSOPHY; THE RELENTLESS PURSUIT OF EXCELLENCE

WE CONTINUE A COMMITMENT TO EXCELLENCE BY STRIVING FOR QUALITY IN EVERY JOB REGARDLESS OF SIZE, BUDGET OR TIME LINE. WE STILL MAINTAIN THE SAME FOUNDATION OF INTEGRITY, TRUST AND MUTUAL RESPECT THAT HAS MADE THE BUSINESS AN EVER-EXPANDING SUCCESS, AND ONE OF THE PREMIER COMPANIES IN THE COUNTRY. WE LIVE WHERE WE WORK AND TAKE IMMENSURABLE PRIDE IN THE RESULTS WE SEE EVERY DAY.





OUR BRAINS

PROFESSIONAL KNOWLEDGE

DEAL EXPERTISE

INTEGRITY

THOROUGHNESS & EFFICIENCY

**DRIVEN BY A
UNIQUE TEAM OF
PROFESSIONALS
WHO POSSESSES YEARS
OF INTERNATIONAL
EXPERIENCE AND
GLOBAL RELATION-
SHIPS IN THE
DESIGN, CONSULT-
ING, AND INVEST-
MENT COMMUNI-
TIES, BENCHMARK
IS EMERGING AS A
SOLID AND TRUSTED
REGIONAL PLAYER.
ITS FOUNDERS AND
BOARD MEMBERS
HAS LED SOME OF
THE REGION'S MOST
PRESTIGIOUS AND**

**HIGH PROFILE
PROJECTS EARN-
ING THEM THEIR
NAME AMONGST
DECISION MAKERS
AND INVESTORS
ALIKE.**



WHAT WE SUPPLY _



◆ **CRUDE OIL**

LIGHT CRUDE OIL

INTERMEDIATE CRUDE OIL

HEAVY CRUDE OIL

◆ **AUTOMOTIVE GASOLINE**

◆ **AVIATION FUELS**

JP-54

JET A-1

◆ **AUTOMOTIVE GAS OIL**

◆ **KEROSENE**

◆ **ALL GRADES OF BITUMEN**

◆ **LIQUEFIED PETROLEUM GAS**

◆ **LIQUID NATURAL GAS**

◆ **DI-AMMONIUM PHOSPHATE**

◆ **UREA GRANULAR**

◆ **PERILED**

◆ **BRAND NAME FDA APPROVED PHARMACEUTICAL AND MEDICINAL PRODUCTS FROM NORTH AMERICA, EU STATES, AND ASIA. (TERMS AND CONDITIONS AS PER SUPPLIER'S DISCRETION).**



HOW TO MAKE AN REQUEST?

STEP 01

THE BUYER MUST SUBMIT A LETTER OF INTENT (LOI) TO INITIATE THE TRANSACTION. THE LOI MUST BE SUBMITTED THROUGH A LEGITIMATE AUTHORIZED MANDATE OR THE END-BUYER ONLY.

WE RESPOND BY SUBMITTING A FULL CORPORATE OFFER, AND IF ACCEPTED BY THE PROSPECT BUYER.

STEP 02

STEP 03

THE BUYER SHOULD REPLY BY SUBMITTING AN ICPO (IRREVOCABLE CORPORATE PURCHASE ORDER) TO INCLUDE ACCEPTANCE OF SUPPLIER'S TERMS AND CONDITIONS AS STATED BY THE SUPPLIERS. THE ICPO MUST ALSO INCLUDE FULL BUYER'S COMPANY INFORMATION, PROOF OF BUYER'S FINANCIAL ABILITY TO PURCHASE THE COMMODITY(S) VIA A VERIFIABLE BCL (BANK COMFORT LETTER) NO OLDER THAN 72 HOURS, AS WELL AS BUYER'S PASSPORT COPY.

THE ABOVE CONDITIONS MUST BE OBSERVED AS THEY'RE NOT AMENDABLE TO AVOID FRAUD AND WASTE OF TIME DUE TO THE FOGY NATURE OF THE CURRENT PETROLEUM MARKET CONDITIONS.

STEP 04

TERMS_

- ORIGIN: UAE, NIGERIA, OMAN, AND RUSSIAN FEDERATION.
- DELIVERY PORT: ASWP (ANY SAFE WORLD PORT).
- INCOTERMS: FOB/CIF, OR TTO (TANKER TAKEOVER).
- LOADING PORT: UAE SEAPORTS, OMANI SEAPORTS, NETHERLAND'S ROTTERDAM SEAPORT, AND RUSSIAN FEDERATION SEAPORTS OF NOVOROSIYSK / VLADIVOSTOK / PRIMORSK / NAKHODKA.
- PAYMENT TERMS: MT103 T/T TELEGRAPHIC TRANSFER.
- INSPECTION: SGS OR SIMILAR.
- COMMISSION: PAID BY THE SELLER. EACH MANDATE ON SELLER OR BUYER'S SIDE PAID 50% PERCENT ACCORDINGLY.
- INSURANCE: PAID BY SELLER, COVERING 110% OF THE SHIPMENT VALUE.





CIF TRANSACTION PROCEDURE

1. BUYER ISSUES IRREVOCABLE CORPORATE PURCHASE ORDER (ICPO) UPON RECEIPT IN ACCEPTANCE OF SELLER'S SOFT OFFER.
2. SELLER ISSUES DRAFT SALES AND PURCHASE AGREEMENT CONTRACT FOR BUYER'S REVIEW AND SIGNING.
3. 3. SELLER SENDS PARTIAL POP TO BUYER VIA EMAIL:
 - A. STATEMENT OF AVAILABILITY OF PRODUCT.
 - B. COMMITMENT TO SUPPLY.
 - C. PRODUCT PASSPORT.
 - D. COMPANY REGISTRATION CERTIFICATE.
 - E. PRODUCT ALLOCATION EXPORT LICENSE.
4. SELLER APPOINTS AND SIGNS CHARTER PARTY AGREEMENT WITH THE BUYER AND THE SHIPPING COMPANY. BUYER AND SELLER PAY TO THE SHIPPING COMPANY FOR TRANSPORTING OF THE PRODUCT TO BUYER'S FINAL DISCHARGE PORT.
5. SELLER SWIFT THE FULL POP AND 2% PERFORMANCE BOND TO BUYER'S BANK. BUYER'S BANK SWIFT IN RETURN, THE IRREVOCABLE NON-TRANSFERABLE DOCUMENTARY LETTER OF CREDIT TO THE SELLER'S BANK 6. SHIPMENT COMMENCES AS SCHEDULED IN THE CONTRACT AND UPON ARRIVAL OF THE CARGO AT THE DISCHARGE PORT AND AFTER SGS/Q&Q OR EQUIVALENT INSPECTION IMMEDIATELY BUYER'S BANK RELEASES THE TOTAL VALUE OF THE SHIPPING TO SELLER'S BANK WITHIN 48 HOURS (TWO BANKING DAYS) BY MT103.



FOB WORKING PROCEDURES (ROTTERDAM/HOUSTON/RUSSIAN PORTS)

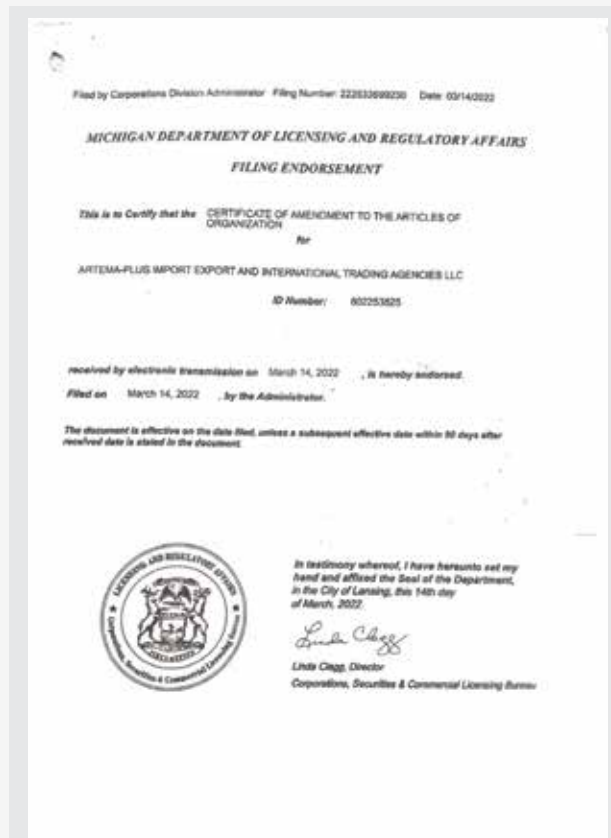
1. BUYER ISSUES ICPO.
2. SELLER ISSUES COMMERCIAL INVOICE (CI) , BUYER'S SIGNS AND RETURNS TO SELLER WITH HIS TSA, SELLER VERIFY BUYER TANK FARM AND MAKE 3DAYS TANK LEASE PAYMENT TO THE BUYER TANK FARM FOR THE INJECTION PROCESS.
3. BUYER PAYS HIS TANK FARM COMPANY FOR 2 DAYS TANK STORAGE COSTS, AFTER HIS TANK FARM COMPANY HAS RECEIVED THE BUYER'S PAYMENT THE SELLER COMPANY PAYS 3 DAYS COST (TOTALING) 5DAYS TSR ..
4. SELLER INJECT INTO BUYER TANK AND ISSUES SGS, ATV AND UNCONDITIONAL DTA.
5. BUYER CONDUCTS DIP TEST AND MAKES THE PAYMENT FOR THE TOTAL VALUE OF PRODUCT INJECTED INTO THE TANKS THROUGH THE MEANS OF MT103-TT.
6. SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION, AND SUBSEQUENTLY MONTHLY SHIPMENT CONTINUES AS PER TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT CONTRACT BETWEEN BUYER AND SELLER.



TTO TRANSACTION PROCEDURE (TANKER TAKE OVER PROCEDURE)

1. BUYER ISSUES ICPO.
2. SELLER PROVIDES MOU AND CI TO BE SIGNED BY BUYER AND SELLER.
3. SELLER AND BUYER ENDORSE THE CI AND MOU.
4. SELLER PROVIDE THE FOLLOWING DOCUMENTS:
 - A. BILL OF LADING.
 - B. VESSEL Q88.
 - C. VESSEL DETAILS.
 - D. ULLAGE REPORT.
 - E. CARGO MANIFEST.
 - F. PRODUCT PASSPORT (INDIGENOUS DIP TEST).
 - G. CERTIFICATE OF ORIGIN.
 - H. STATEMENT OF PRODUCT AVAILABILITY.
5. BUYER PAYS 5% DEPOSIT.
6. SELLER PROVIDES ATV ON BOARD AND PRODUCT TITLE TRANSFER CERTIFICATE.
7. BUYER PAYS REMAINING BALANCE IN FULL AFTER CIQ/SGS TEST CONFIRMING QUALITY AND QUANTITY OF COMMODITY.
8. SELLER PAYS THE COMMISSION TO ALL INTERMEDIATES AND COMPLETES THE TRANSACTION.

ARTEMA PLUS'S COMPANY LICENSES





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